Recruiter HOT 100

RECRUITER HOT 100 COMPANIES 2021

Rank	Change	Gross profit per head/employee latest year (£)	Gross profit per head/employee previous year (£)	Company/ trading name	Parent group (where different name)	Gross profit latest year (£m)	Gross profit previous year (£m)	Sector coverage
1	–	245,026	236,870	People Source Consulting	ManpowerGroup	11.5	9.9	Technology/IT
2	–	222,496	195,220	LA International Computer Consultants		23.6	22.1	ICT professionals; national security & defence, public sector, international sector
3	▲	190,286	192,755	SSQ - Shilton Sharpe Quarry		17.9	24.5	Legal: broad range international & domestic law firms, companies & banks
4	N	175,925	182,148	Sheffield Haworth		12.8	13.3	Financial services, digital & technology, professional services; perm, exec search, interims
5	▲	172,625	115,147	GCS Recruitment Specialists	nGAGE Specialist Recruitment	5.5	8.6	Software engineering, infrastructure (cloud, networks & data), change (PM & BA) and CRM/ERP
6	N	151,919	133,625	Levy Associates		5.6	5.3	IT: C-level, programme/project manager, analysis, design & development, testing, support
7	▲	146,783	106,476	Proactive Technical Recruitment	nGAGE Specialist Recruitment	3.4	4.5	STEM: engineering into automation, aviation and logistics
8	▲	144,239	130,772	SystemsAccountants		8.2	8.6	Finance systems, finance transformation, EPM, BI, ERP
9	▲	142,000	145,154	Marlin Green		6.4	6.2	IT: SAP, business intelligence and big data
10	▲	137,461	128,634	WA Consultants		3.2	3.5	Technology/IT
11	▼	137,323	163,917	Green Park Interim & Executive		8.9	11.8	Public sector, retail, HR, charity, finance, IT, transformation, interims, exec search, diversity & inclusion consulting
12	▲	136,957	128,175	NRL		9.3	9.6	Engineering, construction, oil & gas, renewable, nuclear, petroleum & energy, technical
13	▲	135,032	146,000	Odgers Group		63.1	78.8	Interim management, exec search
14	N	134,050	128,846	Orama Solutions		2.4	2.2	IT: software startups – software sales & technology/IT, sales engineer & professional services teams
15	▼	128,899	120,615	Red Global		28.1	29.4	Technology/IT, SAP, contract, perm, exec search
16	▼	127,273	106,579	Parity Group		5.6	8.1	Technology/IT, professional resources – especially in government, utilities, health
17	▼	123,359	151,232	Falcon Green		5.1	6.5	Construction & engineering
18	N	122,908	107,489	Baltimore Consulting		2.2	1.8	Specialists in public & third sector across education, health & social care, property, corporate services
19	▲	121,260	119,439	Cornwallis Elt		5.2	5.5	IT, change, transformation & digital skills into financial services, digital & media, legal & professional sectors
20	▲	119,909	120,351	Intellectual Capital Resources		7.6	7.6	Technology/IT: software, semiconductors, electronics, engineering, sales & marketing, executive, creative
21	▲	119,721	126,299	Eximius Group		4.8	5.1	Law, finance, operations, risk, technology, secretarial
22	▲	118,389	124,421	Resourcing Group	nGAGE Specialist Recruitment Ltd	10.7	13.3	Leading specialists in built environment
23	▼	118,238	149,198	Investigo		25.4	30.6	Accounting/finance, risk/compliance, BI/data analytics, change, ERP, life sciences, procurement, HR
24	▲	118,153	126,985	Next Ventures Group		11.2	13.3	IT: SAP, data, business apps, development & integration, cloud & infrastructure
25	▲	116,872	125,500	Morgan Law		4.4	5.5	Healthcare, central & local government, charities/NPF, education, housing associations
26	N	115,791	98,117	Oliver James Associates Group		48.5	42.9	Accountancy/finance, actuarial/risk/compliance, transformation/change management, engineering
27	N	114,605	129,274	Airswift Holdings		75.2	96.2	Engineering, technical & business support staff into oil & gas/energy, process, infrastructure industries
28	▲	114,138	112,140	EWI Recruitment	nGAGE Specialist Recruitment	3.3	4.8	Technical staff into engineering & infrastructure sectors
29	▼	113,840	132,979	Experis	ManpowerGroup Inc.	34.2	44.8	IT, finance & engineering professionals
30	▲	113,634	99,520	Venturi		6.2	6.9	IT: design & development, business intelligence, big data, data science, infrastructure
31	N	112,317	109,455	Empiric Solutions		7.1	9.5	Technology & change: data, digital, cloud, security; contract & permanent
32	▲	111,583	116,517	Harvey Nash Group		95.9	107.5	Technology, board level, IT outsourcing, recruitment solutions
33	▲	111,308	119,374	CD Recruitment (CD Sales Recruitment)		6.3	7.3	IT: software sales, sales engineers, professional services
34	▼	111,232	167,683	NES Global Talent		129.7	160.3	Technical/engineering into energy, construction, chemical, life sciences, manufacturing, mining, IT
35	N	110,377	118,726	La Fosse Associates		24.0	26.2	Full stack services: technology, digital & change, key focus SBD industries for tech, change, devOps
36	N	110,320	88,030	Twenty Recruitment		5.5	7.0	Technology & change, risk & governance, finance & ops into financial services, commodities, digital
37	▲	109,912	107,256	Orbis Consultants		2.6	2.8	Technology candidates in digital, technology, data & financial services
38	▲	109,230	106,068	The Oyster Partnership		6.8	6.5	Development & regeneration, real estate finance, FM, M&E, general practice, housing services, surveying
39	▼	108,808	121,585	Amoria Bond		14.6	17.4	IT development & operating systems; engineering, banking/finance, life sciences, energy
40	▲	107,730	103,140	First Call Contract Services		9.8	9.4	Industrial & driving labour solutions, delivered from localised branch and onsite solutions
41	▲	107,706	92,947	Hyper Recruitment Solutions		4.0	3.6	Science & technology skillsets primarily into pharma, life sciences and biotechnology
42	▲	106,270	107,565	SmartSourcing		2.7	2.8	IT, project management, business change, digital, cyber security & related areas
43	▼	105,378	142,609	Walker Hamill		3.9	6.6	Accountancy & finance, private equity, debt & structured finance, corporate strategy and M&A
44	▲	104,465	106,682	Caritas Recruitment	nGAGE Specialist Recruitment	4.5	4.7	Social care into public, voluntary & private sectors
45	▲	103,924	159,872	Trinnovo Group UK division		5.4	5.9	Digital, life sciences, manufacturing, medical, banking & insurance
46	▲	103,563	97,062	Optimus Search		4.2	5.6	Software development & embedded, net, dev ops, life sciences
47	N	103,490	112,676	Shorterm Group		14.8	16.3	Engineering: aerospace, automotive, construction, rail, electronics, power
48	▼	103,422	134,705	PSD Group		11.3	17.4	Exec & management/accountancy, finance, risk, audit, customer contact, digital & marketing, HR, tech
49	▼	103,139	125,864	Dartmouth Partners		7.4	9.6	M&A, private equity, graduate, strategy, corporate banking, corporate finance advisory
50	-	103,128	138,009	Signify Technology Group		2.4	2.6	IT: Scala language & functional programming: placing data and software engineers with Scala

Key: ▲ Up ▼ Down – Unchanged N New

Rank	Change	Gross profit per head/employee latest year (£)	Gross profit per head/employee previous year (£)	Company/ trading name	Parent group (where different name)	Gross profit latest year (£m)	Gross profit previous year (£m)	Sector coverage
51	▲	102,520	95,320	Eden Brown	nGAGE Specialist Recruitment	7.7	11.6	Built environment, public sector
52	▼	101,501	108,124	Technical Resources		3.2	4.3	Technical staff into telecoms & construction
53	▲	99,543	104,786	Eames Consulting Group		11.2	13.9	Insurance, financial services, front office, governance and tech professionals in the UK & Asia
54	▼	98,649	109,971	ERSG		11.0	10.7	Energy sector: offshore and onshore wind, power generation, marine and the built environment
55	▼	97,432	129,714	Stott and May		7.8	9.9	IT & finance: cyber, sales, data/analytics, infrastructure/cloud, software dev & architecture, change
56	N	96,625	96,878	PPF	Pertemps Network Group	8.4	9.2	Drivers, logistics
57	▲	96,325	89,456	Cognitive Group		3.5	3.8	Technology/IT; Microsoft intelligent cloud and business apps
58	▼	96,277	106,282	Orion Electrotech		7.0	7.1	Technical services: professional engineering/technical, gas, manufacturing, construction
59	▼	96,116	107,845	G2V Recruitment Group		26.3	27.0	Technology/IT, engineering, construction, life sciences, energy, public sector including town planning.
60	N	95,220	92,480	Opus Talent Solutions		19.4	24.8	Technology: digital/design, SAP, infrastructure, engineering, energy
61	▲	94,279	96,708	SThree Group		308.6	338.0	STEM specialists covering technology, banking & finance, energy, engineering and life sciences
62	▼	94,264	133,869	The SR Group		29.2	47.9	Legal, compliance, risk, HR, marketing, digital, tax, treasury & senior finance
63	▲	93,446	92,865	Futureheads Recruitment		3.0	3.9	Digital, design/UX, creative, technology/IT, engineering, project management with deep specialisation
64	▼	93,436	113,292	Prime People		10.9	15.5	Real estate & built environment, energy; technology, digital & data analytics, construction & engineering
65	▼	92,009	122,588	Petroplan		6.9	9.9	Oil & Gas, Energy professionals
66	N	91,489	88,564	Morson Group		83.1	92.3	Engineering/technical – all major sectors plus IT and scientific
67	N	91,488	112,655	Retinue Solutions	nGAGE Specialist Recruitment	3.9	3.3	Workforce solutions in health & sare, social housing, built environment, automation & med tech
68	N	91,467	83,441	IDPP Holdings		2.0	2.3	IT & telecoms, executive, technical sales, project management
69	▲	90,378	92,985	Gravitas Recruitment Group		10.9	10.9	Technology, pubic sector, insurance & actuarial, across Asia and the UK
70	▲	90,045	84,612	Quest Employment		9.5	7.2	Industrial, commercial, drivers
71	▲	89,975	87,563	Hays		918.1	996.2	Finance & accounting, construction, IT, health/social care, life sciences, education, legal, marketing, HR
72	▼	89,939	102,679	CMA Recruitment Group		3.3	4.5	Accounting & finance, executive, HR and financial services
73	▼	89,325	111,379	GatenbySanderson		12.2	14.9	Executives in health, education, housing, central & local government, NFP, technology/change, regulation
74	▲	88,292	84,075	InterQuest		18.7	23.5	Information security, analytics, digital, telecoms & technology
75	N	88,150	118,205	Redrock Consulting		4.3	6.5	IT & telecoms
76	▼	88,093	96,801	The Portfolio Group		4.1	5.1	Payroll, procurement, HR & reward and credit control
77	▼	88,059	109,743	PageGroup		610.2	855.5	Accountancy, finance, legal, engineering, IT, retail, sales & marketing, energy, HR, procurement, construction
78	N	88,047	99,211	Marks Sattin (UK)		7.5	11.3	Financial, accounting, business change and technology
79	▼	87,882	100,684	Forrest Recruitment		4.1	5.3	Office, accounts & commercial staff
80	N	87,122	79,332	Gattaca		42.1	52.8	Engineering & engineering technology, IT, telecoms, professional, skills training
81	▼	86,957	101,891	Source Group International		6.0	6.3	Life sciences, technology
82	▼	86,858	119,184	William Alexander Recruitment		2.4	3.4	Specialist technology and business change
83	▼	86,667	96,321	Spencer Ogden		31.5	36.7	Technical engineering professionals into oil & gas, power & utilities, built environment & renewables
84	N	86,400	80,422	Premier Group UK		10.4	8.8	Technology, creative, engineering & manufacturing – permanent & contract
85	▲	86,073	86,431	Sellick Partnership		8.0	8.7	Finance & accountancy, legal, HR, transformation, ICT, property, actuarial, senior & execs
86	N	85,754	74,555	Montash		3.5	5.3	IT: business intelligence, data & analytics, information security, ERP, CRM
87	N	85,353	82,806	Daniel Owen		6.5	6.8	Construction, maintenance & facilities management, rail, gas, design & consultancy, commercial property
88	▼	84,187	116,448	Goodman Masson		15.0	23.2	Accounting & Finance, NHS hospitals & public sector, banking
89	▼	84,047	95,569	Robert Walters		302.4	405.5	Accounting, finance, banking, engineering, legal, HR, IT, sales, marketing, support, supply chain, procurement
90	▼	83,936	103,073	Oscar Associates (UK)		7.1	7.1	Technology, energy, construction, life sciences & digital across UK, Europe, the US
91	▲	83,157	87,488	Impellam Group		228.1	274.1	Multi-sector professional & STEM; education, office, industrial, catering, logistics, managed services
92	N	82,351	82,627	Square One Resources		9.1	9.8	IT, digital & creative, digital & tech, MS dynamics, ERP, infrastructure, pharma, telecoms
93	N	82,244	81,947	The Rethink Group		13.5	20.0	Digital and IT into technology and retail sectors; talent management across broad range of business sectors
94	▼	81,328	87,276	Hydrogen Group		21.3	29.4	Technology, financial crime & compliance, business transformation, legal, energy, life sciences
95	▼	77,805	89,662	Darwin Recruitment		7.3	9.8	Digital and data
96	N	77,586	91,566	Claremont Consulting		2.9	3.2	Technology, HR, financial services & engineering - perm & contract to start-ups, SMEs & global corporates
97	N	77,109	80,477	Tangent International Group		5.9	6.4	Professionals into telecoms, technology and engineering
98	▼	75,441	105,688	Orion Engineering Services		15.9	23.4	Energy including oil & gas, life sciences, construction & infrastructure, mining, marine, rail, IT, finance, office
99	▼	75,083	89,443	Coyle Personnel		11.6	14.4	Construction, medical, rail, power & energy, technology, public sector, hospitality, office, industrial, logistics
100	N	74,825	74,891	X4 Group		10.4	11.6	Technology, life sciences, engineering, construction

Key: ▲ Up ▼ Down – Unchanged N New